

The home Selling process simplified

1

REPRESENTATION

Interview agents, and select the best one for you.

2

PRICE

With the help of your agent select the best price to list your home.

3

PREP WORK

Clean, de-clutter, and complete any necessary repairs.

4

MARKETING

Your Realtor will get photographs done and create marketing materials.

5

SHOWINGS

The more available your property is to show, the better.

6

OFFERS / CONTRACT

During this time you will receive offers, negotiate terms, if successful you will accept an offer.

7

ESCROW

A deposit should accompany your offer or be delivered within a few days an offer is accepted.

8

INSPECTIONS

The buyers will now complete home inspections. They may request some repairs.

9

APPRAISAL

The buyers' lender will order an appraisal at this time to confirm the value of the property.

10

PLAN YOUR MOVE

Coordinate your move, don't forget to cancel or move various services for your home.

11

CLOSING

The closing date may be moved by agreement if there are delays in any of the previous steps. Provided all went well, this is the final step.

DO YOU KNOW THE VALUE OF YOUR HOME?

It's important to stay informed on the true value of your home – whether you are looking to sell in ten months or ten years – so that you are empowered to make the right financial decisions.

My data-driven market analysis takes into account the sales prices of comparable homes in the neighborhood and overall market demand alongside the unique qualities of your property.

If you are curious about what a buyer might be willing to pay, contact me today!

